

ANSWERS TO CLARIFICATION QUESTIONS

File: AP_9/7/7/2
Date: 12 September 2019
To: Interested suppliers
Contact: Veronica Levi (veronical@sprep.org)
Subject: Request for tenders: **Enterprise Endpoint Security Solution – re advertisement**

Q1. RFT Section 3.1 iii - Have an office/distributor/business partner in the Pacific that provides technical support to the pacific region: will Australian based company be eligible to bid?

Response: YES

Q2. RFT Q 4.3 - All shortlisted tenderers will be contacted to provide a demonstration of their product as part of the evaluation process: can this be a remote product demo? Or does Sprep require an onsite product demo?

Response: YES, remote is fine with a trial period for SPREP IT team to explore further its features.

Q3. RFT Q 6.1 ii - Administration – Central Management Console, integrates with AD, policy management, deployment: does Sprep expect the central management console of the bid solution to be acted as ‘detect and respond’ dashboard? Or that central management console will be feeding data into other mechanism such as a SIEM?

Response: Detect and respond

Q4. Regarding to the financial proposal, there is no pricing template attached. Can I assume the bidder will provide pricing info based on per end-point basis? As our price structure will be very relevant to the amount of end-point to be managed, it would be good to understand

a rough number of end-points that tender solution is going to manage (e.g. a range of 200-300 endpoints, or 1000-2000 etc)

Response: 100 – 200 endpoints.

Q5: _how many end points are you looking to be protected? Are you also looking for mobile protection as well i.e apple and Samsung phones?

Response: 100 – 200 endpoints, please include in quote separately mobile protection if it's a separate cost from your core product.

Q6: Are you also expecting a cyber security part to this protection? I'm asking as I can also provide end point protection along with a cyber security plan and protection.

Response: Please include in quote separately cybersecurity protection if it's a separate cost from your core product.